

**2024-2025 Fall semester  
Final exam program  
«Actual Problems of  
International Trade Law»  
for 2<sup>nd</sup> year master students  
Faculty of International Relations  
Department of International Law  
Lecturer – Otyunshiyeva A.A.**

**FINAL EXAM**

Form – Oral form

**Rules.**

1. Oral exam:

TRADITIONAL – ANSWERS TO QUESTIONS.

The exam format is synchronous.

The process of passing an oral exam by a student involves the creation of an exam ticket for the student, to which it is necessary to form an oral answer by directly entering the text into the system.

IMPORTANT-the exam is held according to a schedule that should be known in advance to students and teachers. This is the responsibility of departments and faculty.

The duration of the exam is exactly 2 hours.

**Evaluation policy.** Final control (exam) – 100 points. Assessment is carried out according to the following scheme:

Question 1 – 33 points

Question 2– 33 points

Question 3 - 34 points.

**Schedule of the exam.**

The exam is conducted according to the approved schedule, which will be notified to students. Score is put in the final statement in the UNIVER is. The time for putting points in the certification sheet for the oral exam is 48 hours.

**List of course topics for which exam questions are compiled:**

1. International trade law. Problems of state regulation of foreign trade.
2. Comparative characteristics of the principles of civil and commercial law.
3. State regulation of activities
4. The types of state regulation of international trade. Free trade policy. Protectionist policy.
5. World trade organization and the RK
6. International legal basis for a foreign trade transaction.
7. Legal regulation of joint entrepreneurship in the countries of the Romano-German legal system (continental law)
8. Commercial partnership as a fundamental institution in the civil and commercial law of the countries of the Romano-German legal system
9. Legal regulation of joint entrepreneurship in the countries of the Anglo-American legal traditions
10. The concept of Organizational and legal forms of doing business in England and the USA.
11. Assessment of the role of Trade contract and currency risk.
12. International commercial operations. International trade transactions
13. Types of international commercial operations carried out on the world market: main

and supporting commercial operations.

14. Procedures and techniques for preparing an international trade transaction.
15. Preparation of a foreign trade contract: commercial offer. Firm and free offer.
16. International agreements on counter-purchases.
17. Procedures and techniques for preparing an international trade transaction.
18. Business negotiation. The General rules of the Protocol, practices and methods of conducting commercial negotiations.
19. Legal support for the activities of a trade intermediary on the world market
20. International legal regulation of trade mediation.
21. Recognition of the non-concluded contract for the international sale of goods.
22. Legal support for the activities of a trade intermediary on the world market
23. Types of trade and intermediary operations resale operations.
24. International technology exchange
25. Contractual forms of international trade in intellectual property rights
26. International trade in services and the practice of its regulation.
27. International technology exchange
28. International lease operations
29. International legal regulation of relations in the field of international financial leasing.
30. International agreements on compensation purchases.

### **References**

1. Shumilov V.M. World Trade Organization (WTO) Law: A Textbook for the Bachelor. and master., 2nd ed. - M.: Publishing. Yurait, 2016, p.219
2. Zenkin I.V. World Trade Organization Law. - M.: Publishing. Int. rel., 2014, p.792
3. Belov V.A. International trade law and WTO law. in 2 tons. Textbook for bachelors and masters. - M.: Publishing. Yurayt, 2015, p.347
4. Smbatyan A.S. Interpretation and application of the rules of the World Trade Organization. Ed. Infra-M, 2017, p.448
5. Baimagambetova Z.M. International legal issues of unification of the rules governing international trade. Monograph. Kazakh University, 2015.
6. Maulenov K.S., Shumilov V.M. International Economic Law, Textbook, Almaty, 2014, p.498
7. Folsom R.H. et al. International Transactions: Krat. course: Textbook. allowance for the lawyer. and econ. specialist. / R. H. and others Folsom; R. H. Folsom, M. W. Gordon, J. A. Spanogl. - M.: Logos, 2016, p.527
8. Tynel Andrzej and others. International Trade Law Course / Andrzej et al. Tynel; A. Tynel, Ya. Funk, V. Khvalei. - 2nd ed. - Minsk: Amalfey, 2015, p.703